

YOUR REALTOR® IS HERE TO HELP

6 Most Difficult Steps of the Home Buying Process

What do recent buyers say are the MOST difficult steps?

	ALL BUYERS
Finding the right property	55%
Paperwork	17%
Understanding the process and steps	15%
Saving for the down payment	12%
Getting a mortgage	8%
Appraisal of the property	4%



SOURCE: NATIONAL ASSOCIATION OF REALTORS®
2024 PROFILE OF HOME BUYERS AND SELLERS