

Experiences of Recent Home Buyers

out of

home buyers in Virginia purchased their home through a real estate agent or broker

What Buyers Want Most From Their Real Estate Agent

Help finding the right home

55%

21%

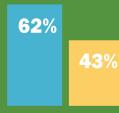
Help with paperwork 8%



of home buyers started their home search process online



Source of Down Payment



Savings Proceeds

8%

Gift from from Sale Friends/ Relatives

Get the full report at virginiarealtors.org/research Data sour5e: 2020 Profile of Home Buyers and Sellers 95%

of home buyers were satisfied with the home buying process

