

Outline of New Regulations

18VAC135-20-10 Definitions

18VAC135-20-13 General fee requirements **NEW SECTION**

18VAC135-20-15 Fee schedule **NEW SECTION**

18VAC135-20-20 Requirements for firm license *PREVIOUSLY CALLED "NECESSITY FOR A LICENSE"*

18VAC135-20-30 Qualifications for individual licensure *PREVIOUSLY CALLED "QUALIFICATIONS FOR LICENSURE"*

18VAC135-20-35 Additional qualifications for individual licensure **NEW SECTION**

18VAC135-20-40 Additional qualification for brokers. (REPEALED) *MOVED INTO 135-20-30 and 135-20-35*

18VAC135-20-45 Additional qualifications for salesperson or broker license as a business entity

18VAC135-20-50 Concurrent licenses

18VAC135-20-55 Exchange to salesperson license

18VAC135-20-60 Qualifications for licensure by reciprocity. (REPEALED) *MOVED INTO 135-20-65*

18VAC135-20-65 Universal license recognition

18VAC135-20-70 Activation or transfer of license

18VAC135-20-80 Application fees. (REPEALED) *MOVED INTO 135-20-15*

18VAC135-20-90 Renewal required

18VAC135-20-95 Post-license education requirements for salespersons **NEW SECTION**

18VAC135-20-101 Qualification for renewal; continuing education requirements

18VAC135-20-110 Procedures for renewal

18VAC135-20-120 Fees for renewal. (REPEALED) *MOVED INTO 135-20-15*

18VAC135-20-130 Board discretion to deny renewal. (REPEALED) *Moved into 135-20-150*

18VAC135-20-140 Failure to renew; reinstatement required

18VAC135-20-145 Status of licensee during the period prior to reinstatement **NEW SECTION**

18VAC135-20-150 Board discretion to deny renewal or reinstatement

18VAC135-20-155 Grounds for disciplinary action

18VAC135-20-160 Place of business

18VAC135-20-165 Duties of supervising broker

18VAC135-20-170 Maintenance of licenses

18VAC135-20-180. Maintenance and management of escrow accounts. (REPEALED) *Moved to 135-20-181*

18VAC135-20-181 Maintenance and management of escrow accounts

18VAC135-20-185 Maintenance and management of records

18VAC135-20-190 Advertising by licensees

18VAC135-20-220 Disclosure of brokerage relationships

18VAC135-20-225 Audits

18VAC135-20-240 Provision of information to the board

18VAC135-20-250. Response to any inquiry of the board. (REPEALED) *Moved into 135-20-240*

18VAC135-20-260 Prohibited acts

18VAC135-20-270 Conflict of interest

18VAC135-20-280 Improper financial transactions and dealings **NEW TITLE**

18VAC135-20-290. Improper dealing. (REPEALED) *Moved into 135-20-280*

18VAC135-20-300 Misrepresentation or omission

18VAC135-20-310 Improper delivery of instruments

18VAC135-20-330. Principal and supervising broker's responsibility for acts of licensees and employees.

18VAC135-20-335. Activities to be performed by licensees; activities permitted to be performed by non-licensees **NEW SECTION**

18VAC135-20-340 Effect of disciplinary action on subordinate licensees

18VAC135-20-345 Effect of disciplinary action on certificates, approvals, and concurrent licenses

18VAC135-20-350 Definitions. (Repealed.) *Moved to 135-20-10*

18VAC135-20-360 Certification of proprietary schools

18VAC135-20-361 Certification of instructors **NEW SECTION**

18VAC135-20-362 Approval of courses **NEW SECTION**

18VAC135-20-370 Fees. (Repealed.) *Moved to 135-20-15*

18VAC135-20-380 Posting school certificate of approval and instructor certificates. (Repealed.)

18VAC135-20-390 Withdrawal of approval

18VAC135-20-400 Course content of real estate principles and practices

18VAC135-20-410 Broker courses