

# Where are SALES GROWING?

## Sluggish Sales Growth in MOST Key Markets.

Home sales have been slow across Virginia in 2025 – but not everywhere. See how each metro area compares, including Staunton/Waynesboro, where new construction is driving growth.

### SALES GROWTH – YTD MAY 2025 VS. YTD MAY 2024

MSA's	YTD 2024	YTD 2025	SALES GROWTH*
Staunton/Waynesboro MSA	578	690	19%
Winchester MSA	746	746	0%
Lynchburg MSA	1,364	1,352	-1%
Charlottesville MSA	1,121	1,105	-1%
Harrisonburg MSA	483	474	-2%
Richmond MSA	7,066	6,924	-2%
Northern Virginia	13,085	12,743	-3%
Hampton Roads	9,844	9,465	-4%
Blacksburg MSA	622	596	-4%
Roanoke MSA	1,567	1,486	-5%

\*SALES GROWTH (YTD 2025 VS. YTD 2024)  
SOURCE: VIRGINIA ASSOCIATION OF REALTORS®

