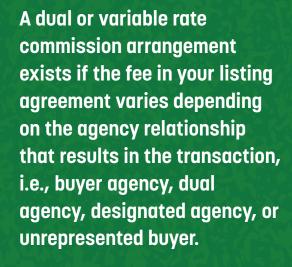


DISCLOSING Variable Rate COMMISSIONS



The REALTOR® Code of Ethics, Article 3, Standard of Practice 3-4 requires listing brokers to disclose dual or variable rate commission arrangements to cooperating brokers.

If your listing agreement contains a dual or variable rate commission, you must disclose the existence of the arrangement to a cooperating buyer broker as soon as practical.

If the buyer broker/agent, asks for the difference in the fee, the listing broker/agent must disclose the differential.

LEARN MORE HERE:

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