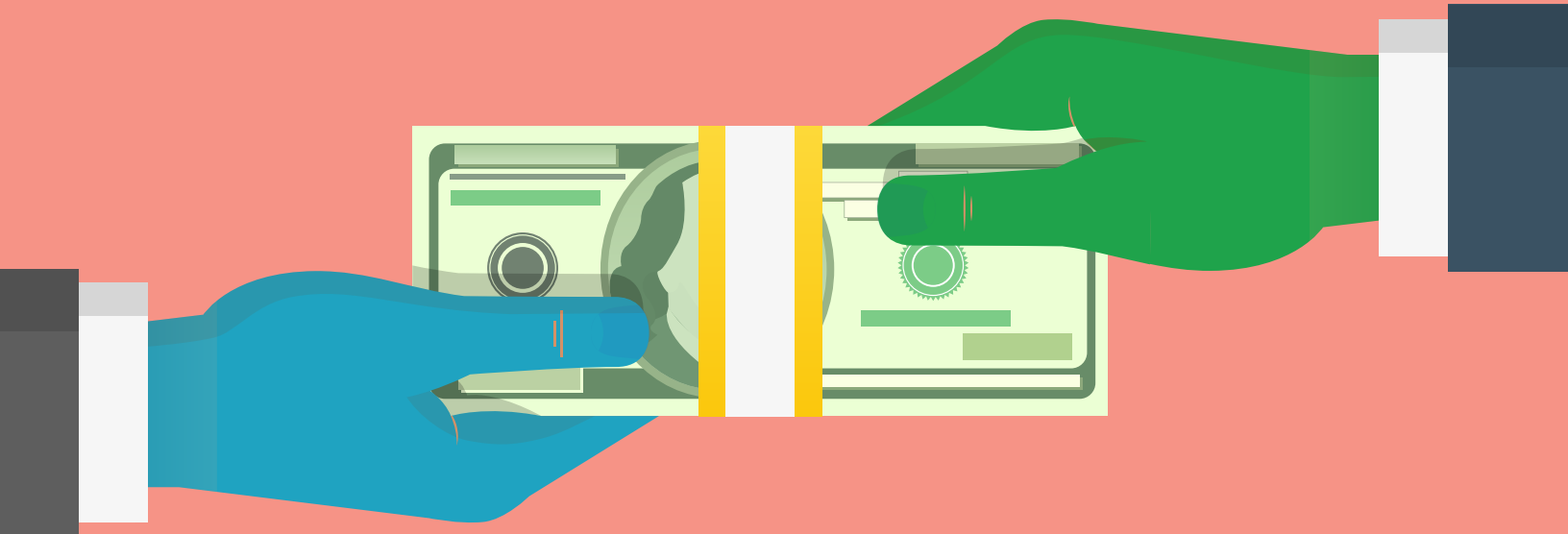




agent buyer

COMPENSATION & THE CODE OF ETHICS



Buyer-broker agreements help ensure you get paid because the buyer is ultimately responsible for paying your fee.

Typically, buyer broker/agents collect the fee from the cooperating commission offered in the MLS.

If the cooperating commission offered in the MLS is less than your fee, the buyer can insert a clause into the purchase offer requesting the seller pay the fee of the buyer's broker/agent.

It is not unethical for a buyer to condition an offer on the seller paying the buyer's broker/agent a fee.

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