

CLOSING TIME: SETTLEMENT IN VIRGINIA

There is **ONE** settlement agent in a Virginia residential real estate transaction, and the buyer has the ultimate choice.

Manage expectations and let your client know what they need to bring to the table.

Make sure you encourage your client to communicate quickly when the Settlement Agent requests information—closing will be much smoother.

Always carefully check the draft Closing Disclosure or Settlement Statement – make sure everything is correct (including your commission!).

