

- Protect & promote the interests of your client
- Treat all parties honestly
- Submit offers/counter offers quickly & objectively
- Continue to submit offers/ counter offers until a lease or contract is signed
- Provide written confirmation that offer/counter offer has been presented when requested in writing
- With seller's approval, disclose if offers exist
- Don't grant access to property on terms other than those established by seller

For more information, visit virginiarealtors.org/legal-resource-library