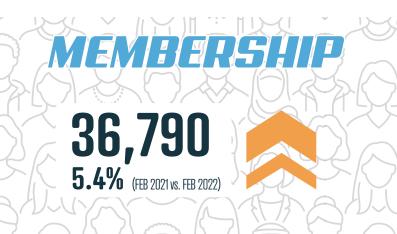


CEO SNAPSHOT

TO THE BOARD OF DIRECTORS • JAN/FEB 2022





BROKERPLUS 2022

BrokerPlus 2022 was a huge hit! This event brought together over 150 of the best and brightest brokers and leaders from across the commonwealth for a day of education, networking, and information sharing. We couldn't be more pleased to see that event received an NPS score of 77—one of our highest scores ever.

ROOFLINES PODCAST

A new podcast has hit the airwaves and has been incredibly well received. Nearly 900 listeners tuned in to Rooflines during the first two weeks alone. This podcast features Virginia REALTORS® Chief Economist Lisa Sturtevant PhD and Deputy Chief Economist Ryan Price. Each week they discuss Virginia real estate market topics that impact your business.

GOVERNMENT RELATIONS UPDATES

The Government Relations team has been busy this General Assembly Session. <u>Take</u> a look at our current Virginia REALTORS® 2022 Legislative Agenda to learn more. Not only can you learn the latest from our Legislative Agenda page, but <u>you can also check out breaking news video updates on our Facebook page.</u>

ASSOCIATION CORE GOALS

	YTD	GOAL
MEMBER ENGAGEMENT IN EDUCATION & PROGRAMS	1,776	6,631
PROGRAM QUALITY AVERAGE NPS SCORE	79	75

RPACMEMBER CONTRIBUTORS

	YTD	GOAL
FUNDRAISING GOAL	\$299,487	\$1,260,000
PARTICIPATION GOAL	6.6%	37%
PARTICIPANT GOAL	2,476	13,853