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| Slide 1 |  | **Instructor:** Customize this with some information about the coverage your broker has, and broker policies regarding issues that come up.  Agents should understand who they should contact and how to get help |
| Slide 2 |  | Read slide |
| Slide 3 |  | Read slide |
| Slide 4 |  | Other types of insurance is necessary to supplement and provide different coverage to protect you and your business. Make sure you look into these other types of coverage to ensure that your full practice is protected in a way that you find beneficial and appropriate.  Car Insurance: When damage occurs to your vehicle, or while you are operating a vehicle  Cyber Insurance: Cyber insurance covers the losses relating to damage to, or loss of information from, IT systems and networks. Policies generally include significant assistance with and management of the incident itself, which can be essential when faced with reputational damage or regulatory enforcement. We do/do not offer that as well.  Health Insurance: Coverage for medical costs  Life Insurance: Coverage for loss of life |
| Slide 5 |  | **Instructor: Customize this slide to address who your policy covers** |
| Slide 6 |  | **Instructor:** E&O insurance protects against issues arising from your provision of professional services, but may contain some exceptions or exclusions that are not going to be covered. Our policies exclude: LIST ANY EXCLUSIONS (such as criminal acts, fraud, activities that require separate coverage) |
| Slide 7 |  | Read slide |
| Slide 8 |  | Read slide |