

State of Minority Housing Summit
Hampton Roads REALTORS® Association
July 21, 2021

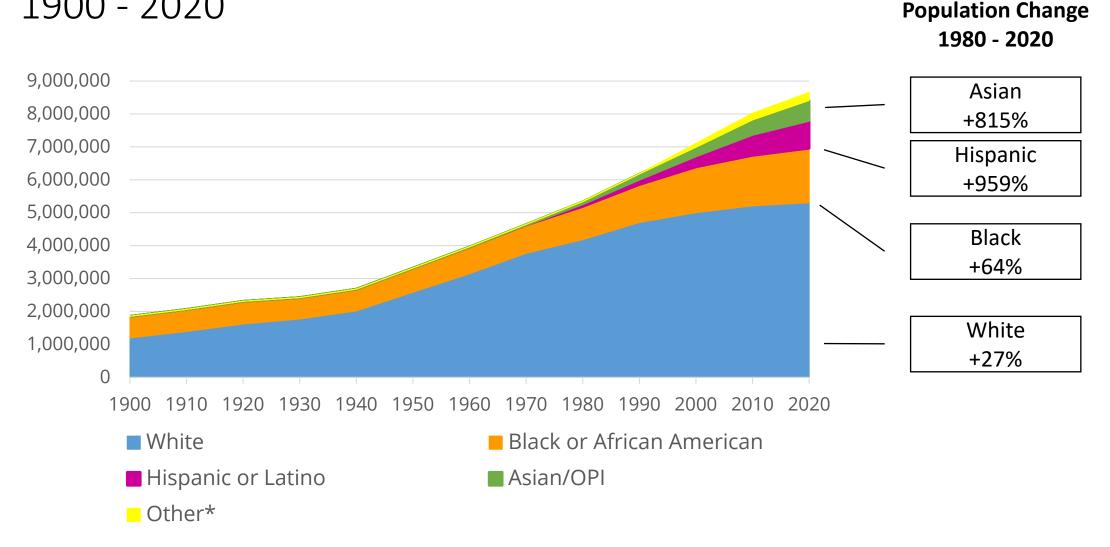
Lisa Sturtevant, PhD Chief Economist, Virginia REALTORS®



Housing and Economic Conditions in Virginia: Significant and Sometimes Growing Racial Disparities

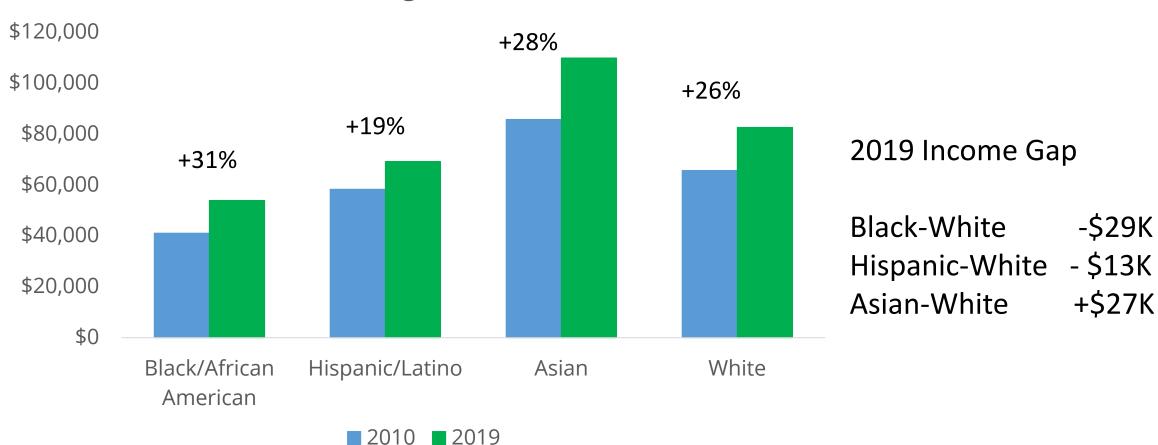
- Income and Wealth
- Homeownership Rates
- Access to Mortgages
- Home Appraisals
- Defaults/Foreclosures

Virginia's Population by Race and Hispanic Origin 1900 - 2020



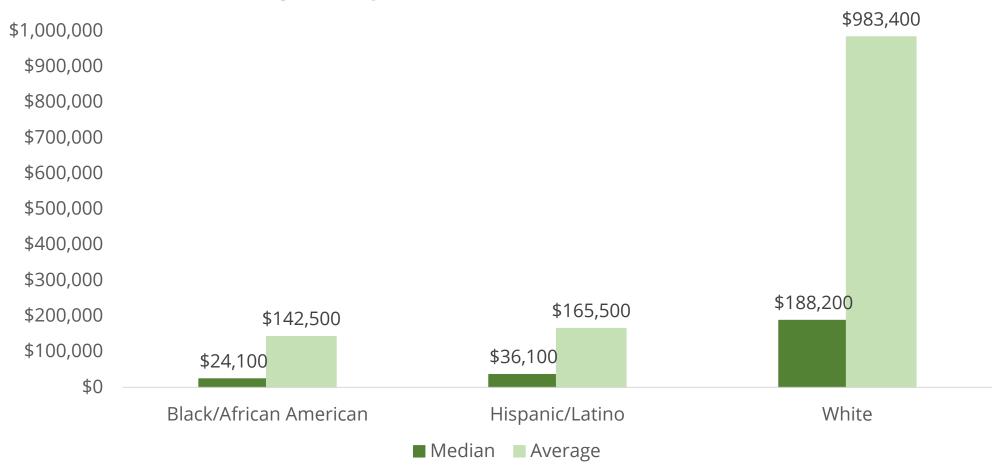
Income and Wealth

Median Household Income - Virginia



Income and Wealth

2019 Median and Average Family Wealth - U.S.



Source: 2019 Survey of Consumer Finances

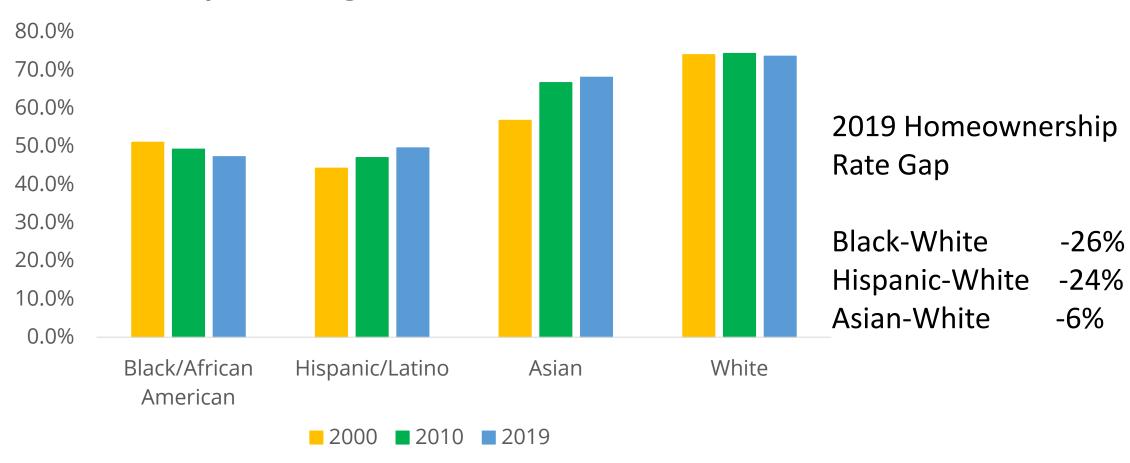
Income and Wealth

Disparities in Access to Wealth Building Opportunities

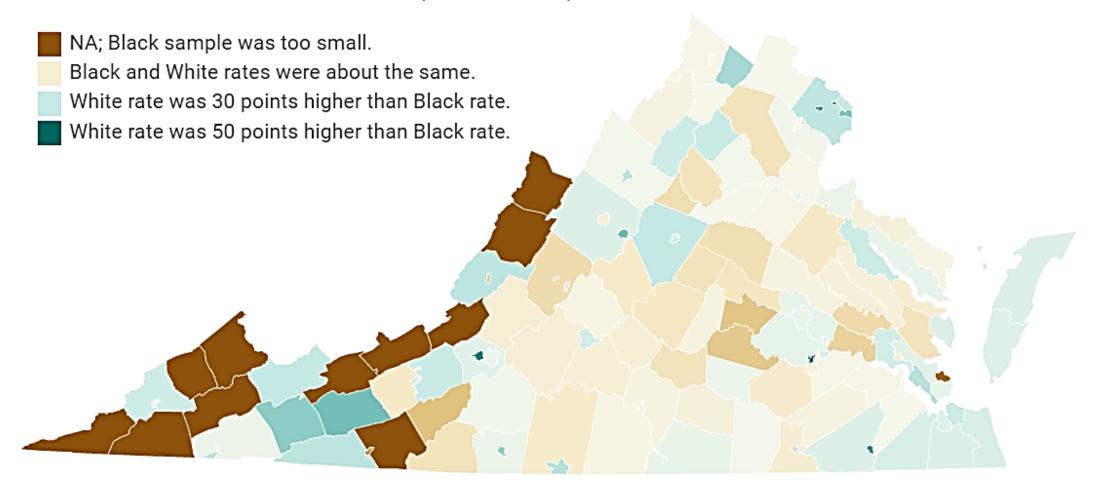
	White	Black	Hispanic
Recieved an Inheritance (Percent)	29.9	10.1	7.2
Conditional Median Inheritance (Thousands of 2019 dollars)	88.5	85.8	52.2
Expect an Inheritance (Percent)	17.1	6.0	4.2
Conditional Median Expected Inheritance (Thousands of 2019 dollars)	195.5	100.0	150.0
Could get \$3,000 from family or friends (Percent)	71.9	40.9	57.8
Parent(s) have a College Degree (Percent)	34.4	24.8	15.2

Source: 2019 Survey of Consumer Finances

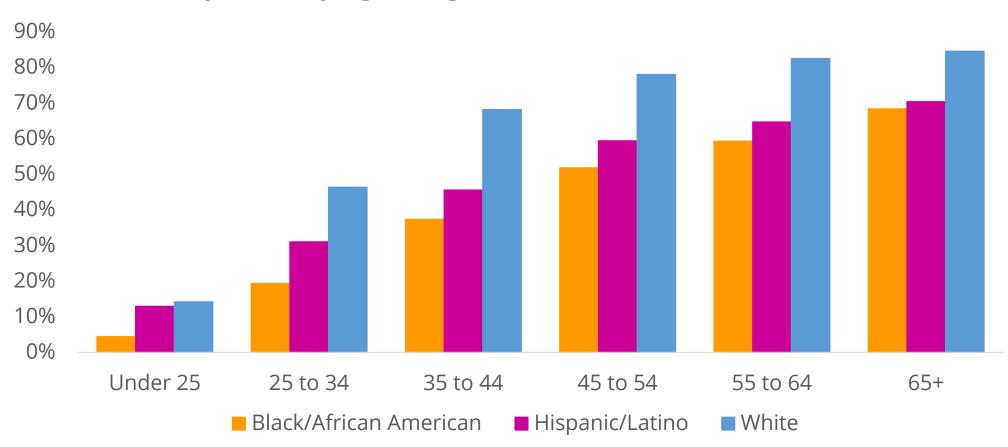
Homeownership Rate - Virginia



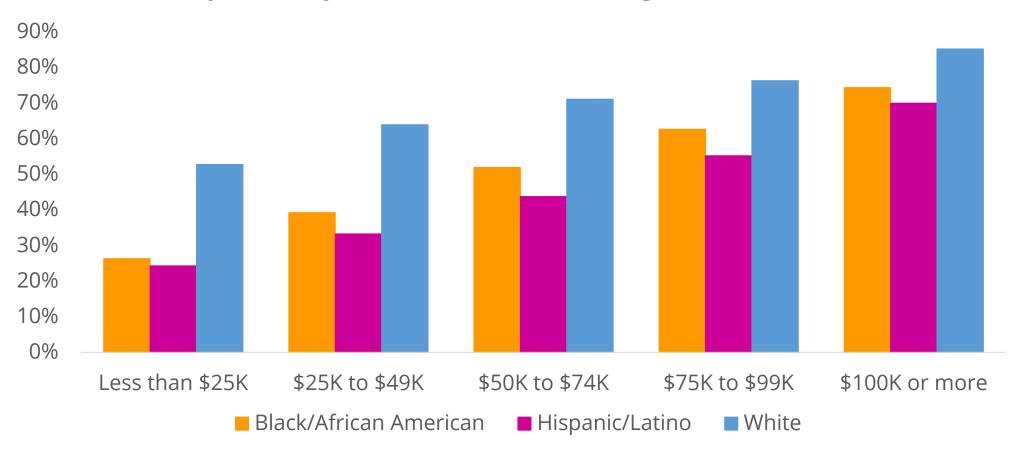
White-Black Homeownership Rate Gap



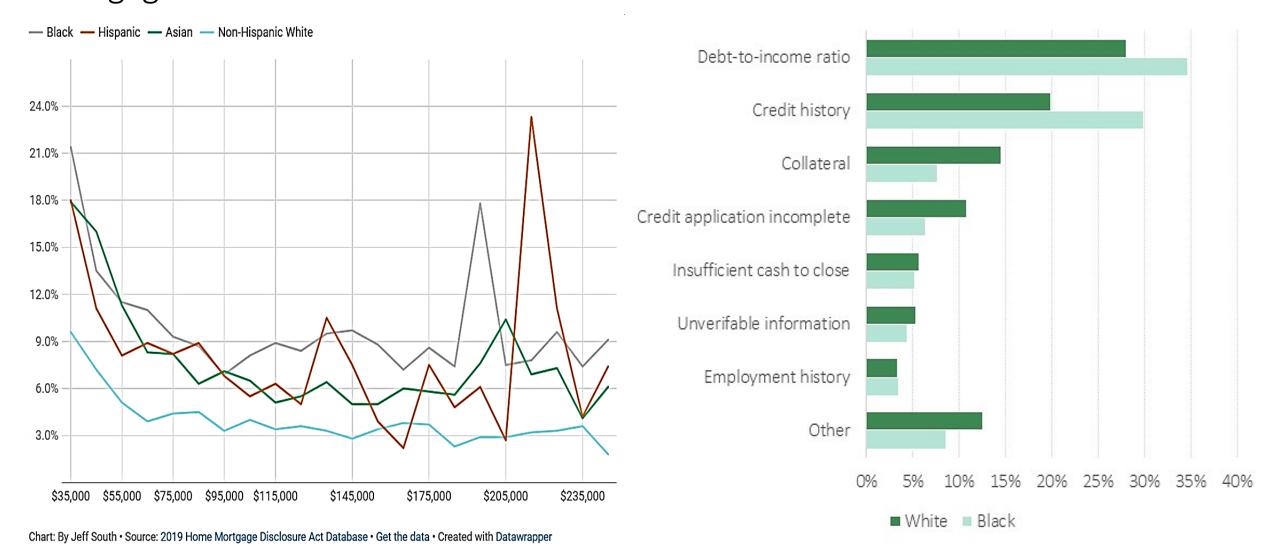
Homeownership Rates by Age - Virginia



Homeownership Rates by Household Income - Virginia



Access to Mortgages – Virginia (2019) Mortgage Loan Denial Rates Reason for Denial



Appraisals

Average devaluation of homes due to location in a neighborhood that is 50% Black compared to 0% Black

Owner-occupied units in U.S. metropolitan areas, 2012-2016

	Actual price comparison	Adjustments for structural characteristics of home	Adjustments for structural characteristics of home and neighborhood amenities
Census median home value	-55%	-42%	-23%
Zillow median list price of houses per square foot	-35%	-40%	-23%
Zillow median list price of houses	-51%	-44%	-22%

Source: Authors' analysis of 2016 American Community Survey 5-year estimates and median values from Zillow averaged from 2012-2016. See text for list of structural characteristics and neighborhood amenities

Appraisals

Real Estate

For Black homeowners, a common conundrum with appraisals

The Washington Post, January 21, 2021

When a Black homeowner concealed her race, her home's appraisal value doubled

CNN Business, May 19, 2021

Residential Real Estate

When race plays a role in home appraisals

The real estate industry is coming under increased scrutiny as Black homeowners complain that their homes are being appraised for less than those of their white neighbors.

The Philadelphia Inquirer, June 11, 2021

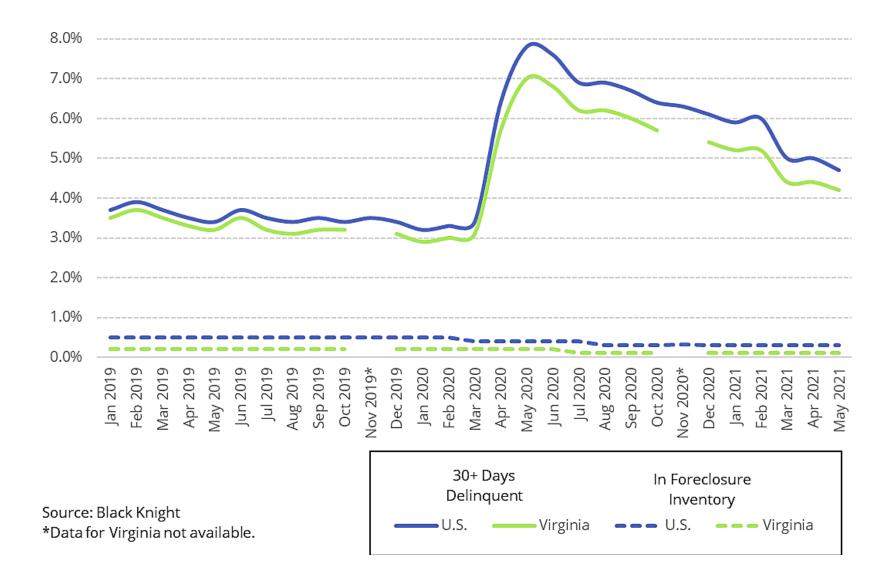
.AB Majadalaaylaaalla Doos Aff

A Neighborhood's Race Affects Home Values More Now Than in 1980

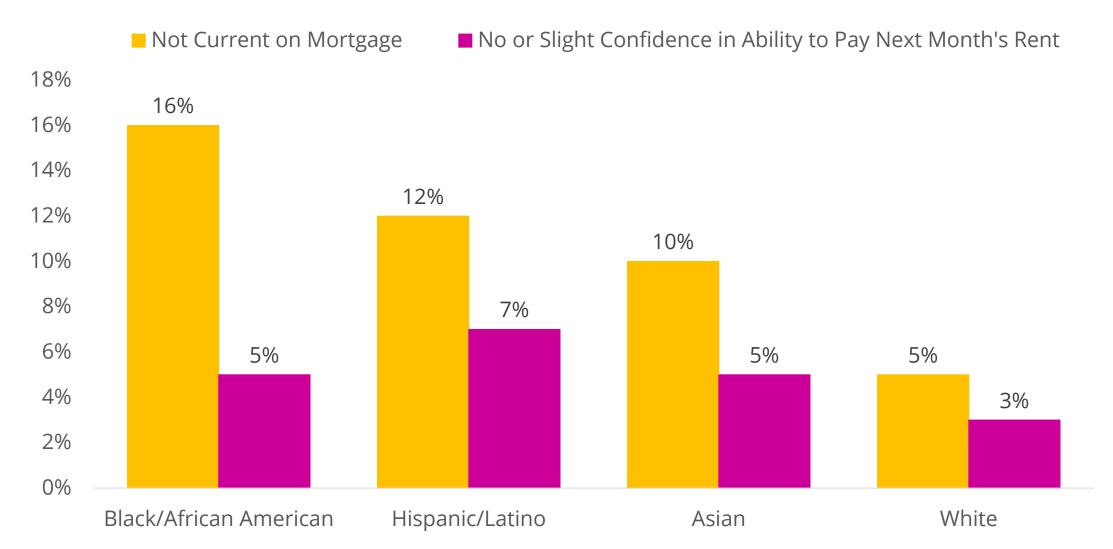
Decades after housing reform, race has become an even greater determinant of home appraisals in Black and Latina neighborhoods, new research finds.

City Lab, September 21, 2020

Foreclosures



Foreclosure Risk – U.S.



Source: U.S. Census Bureau, Household Pulse Survey, June 23 – July 5

For more information:

Lisa Sturtevant

<u>Isturtevant@virginiarealtors.org</u> virginiarealtors.org/research

